

**ATTACHMENT A – COVER PAGE**

Use this checklist to ensure that all items requested have been included.

| Items Completed |   | Page (s) |
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| 2.              | Attachment B – Statement of Certification   | 2        |
| 3.              | Attachment C – Licenses, Permits, and/or Certifications   | 3        |
| 4.              | Attachment D – Certification Regarding Debarment or Suspension;<br>California Secretary of State Business Entity Registration | 5        |
| 5.              | Attachment E – Budget   | 6        |
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Applicant Name: New Hope Village, Inc.

Address: 100 W. Fredricks St., Barstow, CA 92311

Mailing Address (if different): same as above

Telephone No.: 760-256-1900 FAX No.: 760-818-4446

Email Address: rosebeardshear@gmail.com

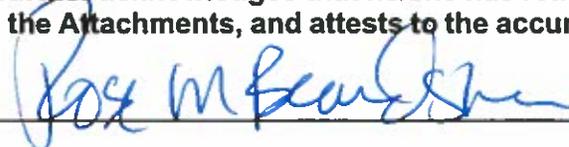
Federal Tax ID: 01-0653116

RFA Contact (Name/Title): Rose Beardshear/Program Director

Name of Authorized Representative: Rose Beardshear

Title of Authorized Representative: Program Director

By signing below, the individual acknowledges that he/she has the authority to bind the Applicant to the terms of the Application. The individual further acknowledges that he/she has read and understands the RFA, the contents of the Application and the Attachments, and attests to the accuracy of the information submitted therein.

Signature of Authorized Representative: 

Date: 9/24/20

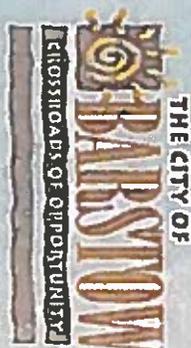
**ATTACHMENT B  
STATEMENT OF CERTIFICATION**

The following statements are incorporated in our response to San Bernardino County.

|    | Statement  | Agree<br>(initial)       | Disagree with qualification<br>(initial and attach<br>explanation) |
|----|--|--------------------------|--|
| 1. | The offer made in the Application is firm and binding for nine (9) months from the Deadline for Applications.  | RB<br><i>[Signature]</i> |  |
| 2. | All declarations in the Application and attachments are true and that this shall constitute a warranty, the falsity of which will entitle the County to pursue any remedy by law.                  | RB<br><i>[Signature]</i> |  |
| 3. | Applicant agrees that all aspects of the RFA and the Application submitted shall be binding if the Application is selected and a Contract awarded.   | RB<br><i>[Signature]</i> |  |
| 4. | Applicant agrees to provide the County with any other information the County determines is necessary for an accurate determination of the Applicant's ability to perform the Services as proposed. | RB<br><i>[Signature]</i> |  |
| 5. | Applicant, if selected will comply with all applicable rules, laws and regulations.  | RB<br><i>[Signature]</i> |  |
| 6. | The RFA has been reviewed in its entirety and Applicant has no exceptions to any requirements, terms, or conditions, except as noted in Attachment H.  | RB<br><i>[Signature]</i> |  |



# BUSINESS LICENSE



**Owner:** NEW HOPE VILLAGE INC  
**Location:** 100 W FREDRICKS ST  
BARSTOW, CA 92311-2789

**DBA:** NEW HOPE VILLAGE INC  
**Mailing:** 100 W FREDRICKS ST  
BARSTOW, CA 92311-2789

**Expiration Date:**  
3/31/2021

**Issued Date:** 4/1/2020  
**LICENSE #:** 100672

The Business License Clerk of the City of Barstow has issued this license as prescribed by City Ordinance. The business imprinted on this license is entitled to conduct business in the City of Barstow in conformity with the rules and regulations of the city.

POST IN A CONSPICUOUS PLACE

# PERMIT TO OPERATE



**Owner:** NEW HOPE VILLAGE INC  
**Location:** 100 W FREDRICKS ST  
BARSTOW, CA 92311-2789

**DBA:** NEW HOPE VILLAGE INC  
**Mailing:** 100 W FREDRICKS ST  
BARSTOW, CA 92311-2789

**PERMIT TYPE:** Place of Assembly c/c 105.6.34  
**FEES PAID:** demand ANNUAL FIRE INSPECTION \$185.00

**Expiration Date:**  
3/31/2021

**Issued Date:** 4/1/2020  
**LICENSE #:** FD-017839

The Barstow Fire Protection District, a subsidiary of City of Barstow has issued this permit as prescribed by the Fire Code or District Ordinance. The business imprinted on this permit is entitled to conduct business in the Fire District in conformity with the rules and regulations of the District.

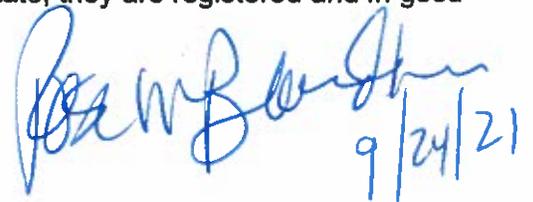
POST IN A CONSPICUOUS PLACE

**ATTACHMENT D**

**CERTIFICATION REGARDING DEBARMENT OR SUSPENSION; CALIFORNIA SECRETARY OF STATE BUSINESS ENTITY REGISTRATION**

In compliance with contracts and grants Contracts applicable under the U.S. Federal Awards Program, the following certification is required by all Applicants submitting a response to this RFA:

1. The Applicant certifies, to the best of its knowledge and belief, that neither the Applicant nor its Principals are suspended, debarred, proposed for debarment, or declared ineligible for the award of contracts from the United States federal government procurement or nonprocurement programs, or are individually or collectively listed as such in the United States General Services Administration's System for Award Management (SAM) website ([www.sam.gov](http://www.sam.gov)).
2. The Applicant certifies, to the best of its knowledge and belief, that neither any subcontractor listed in its Application, nor subcontractor's Principals are suspended, debarred, proposed for debarment, or declared ineligible for the award of contracts from the United States federal government procurement or nonprocurement programs, or are individually or collectively listed as such in the United States General Services Administration's System for Award Management (SAM) website ([www.sam.gov](http://www.sam.gov)).
3. "Principals," for the purposes of this certification, means officers, directors, owners, partners, and persons having primary management or supervisory responsibilities within a business entity (e.g., general manager, plant manager, head of a subsidiary, division, or business segment, and similar positions).
4. The Applicant shall provide immediate written notice to the Purchasing Agent if, at any time prior to award, the Applicant learns that this certification was erroneous when submitted or has become erroneous by reason of changes in circumstances.
5. This certification is a material representation of fact upon which reliance will be placed when making the award. If it is later determined that the Applicant rendered an erroneous certification, in addition to other remedies available to the San Bernardino County government, the County may terminate the Contract resulting from this RFA for default.
6. Applicant affirms that neither it, nor any subcontractor listed in the Application, has any recent unsatisfactory performance with the County during the past twenty-four (24) months at a minimum.
7. Applicant also certifies that if it or any of the subcontractors listed in the Application are business entities that must be registered with the California Secretary of State, they are registered and in good standing with the Secretary of State.

  
9/24/21

**ATTACHMENT E – BUDGET**

**A detailed budget is required for each Application submission. Use this page as the cover sheet for the Budget.**

**Budget by Activity**

December 1, 2020 - June 30, 2025

| Category                                  | Activity  | Budget              |
|---|---|---------------------|
| Personnel                                 | Outreach & Engagement Services<br>\$20 hr x 8 hr per wk x 52 wks per year     | \$8,320             |
|   | Case Management<br>\$25 hr x 8 hr per wk x 52 wks per year                    | \$10,400            |
| <b>Total Services per year</b>            |   | <b>\$18,720</b>     |
| <b>Total Services for 4.5 years</b>       |   | <b>\$84,240</b>     |
| Operating Cost Non-Personnel              | Employee Mileage Reimbursement<br>50 miles x 52 wks per year @ \$.57.5        | \$1,495             |
|   | Client transportation costs (bus passes, gas cards)<br>\$25 x 52 wks per year | \$1,300             |
|   | Office/Program supplies<br>\$50 x 52 wks per year                             | \$11,700            |
| <b>Total Operating Cost per year</b>      |   | <b>\$14,495</b>     |
| <b>Total Operating Cost for 4.5 years</b> |   | <b>\$65,227.5</b>   |
| <b>TOTAL BUDGET</b>                       |   | <b>\$149,467.50</b> |

**ATTACHMENT F – RESERVED**

Attachment not required.

N/A



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**ATTACHMENT H – EXCEPTIONS TO RFA**

APPLICANT NAME New Hope Village, Inc.

ADDRESS 100 W. Fredricks St., Barstow, CA 92311

TELEPHONE # 760-256-1900 FAX # 760-818-4446

I have reviewed the RFA in its entirety and have the following exceptions: (Please identify and list your exceptions by indicating RFA, the Section or Paragraph number, and Page number, as applicable. Be specific about your objections to content, language, or omissions. Add as many pages as required.)

N/A

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**ATTACHMENT I – PUBLIC RECORDS ACT EXEMPTIONS**

APPLICANT NAME New Hope Village, Inc.

ADDRESS 100 W. Fredricks St., Barstow, CA 92311

TELEPHONE # 760-256-1900

FAX # 760-818-4446

Applicant requests that specific portions of the contents of this Application be held confidential and not subject to public disclosure pursuant to the Public Records Act. The specific portions are detailed below: (Please identify and list your exemptions by indicating the Section or Paragraph number, and Page number, of the Application where the content is contained.) **Each stated exemption must include a citation to supporting legal authority, including statutory authority or case law, to support exemption from the Public Records Act. Requested exemptions that does not meet the requirements of this section will not be considered.**

N/A

**ATTACHMENT J - INDEMNIFICATION AND INSURANCE REQUIREMENTS AFFIDAVIT**

**THE APPLICANT'S INSURANCE COMPANY(S) OR INSURANCE AGENT MUST COMPLETE THIS FORM  
AND  
THE APPLICANT MUST SUBMIT THIS COMPLETED AFFIDAVIT WITH THE APPLICATION.**

I, the undersigned (Please check one box)  underwriter  agent/broker, certify that I and the Applicant listed below have jointly reviewed the "Insurance Requirements" in this Request for Application (RFA). If the County of San Bernardino ("County") awards the Applicant the Contract for this project, I will be able—within fourteen (14) calendar days after the Applicant is notified of the Contract's award—to furnish the County with all the required, insurance certificate(s) and endorsement(s) as specified in Section X, Paragraph B. Indemnification and Insurance Requirements.

United Agencies Inc.  
Webster Stroud Inc. Insurance Broker / Agency Name 9-21-2020 Date

Ann Marie Maynard Insurance Broker's / Agent's Name (Printed) Ann Marie Maynard Insurance Broker's / Agent's Name (signature)

316 E. Buena Vista Berkeley CA 92311  
Address City State Zip Code

760-256-3566 760-256-3974 amaynard@unitedagencies.com  
Telephone Number FAX Number Email Address

New Hope Village Applicant's Name Homeless Housing Assistance - Prevention Program County RFA Name and Number OHS-20-02

Below State the Name of Insurance Company Providing Coverage:  
DO NOT write "Will Provide," "To Be Determined," "When required," or similar phrases.

Great American Assurance Co. Commercial General Liability United Financial Casualty Co. Automobile Liability

State Compensation Insurance Fund Workers' Compensation Liability of Ca. Great American Assurance Co. Professional Liability

\_\_\_\_\_  
Pollution Liability | \_\_\_\_\_ Cyber Liability

Great American Assurance Co  
Sexual Abuse Liability

[NOTE TO APPLICANT: See Section X, Paragraph B. Indemnification and Insurance Requirements, for details on the basic requirements and types of insurance for this agreement.]

NOTE TO THE UNDERWRITER / AGENT-BROKER: If the insurance forms that the Applicant submits to the County do not fully comply with the Insurance Requirements, and/or if the Applicant fails to submit the forms within the 14-day time limit, the County may: (1) declare the Applicant's Application non-responsive, and (2) award the Contract to the next highest ranked Applicant.  
If you have any questions about the Insurance Requirements, please contact Mr. Rafael Viteri, County of San Bernardino - Risk Management Department, at (909) 386-8730 or via e-mail [rviteri@rm.sbcounty.gov](mailto:rviteri@rm.sbcounty.gov) (Please provide name of RFA with your email question(s)).

**ATTACHMENT K**  
**HHAP PROJECT APPLICATION**

**Purpose**

The Homeless Housing, Assistance and Prevention (HHAP) Program is a \$650 million block grant program designed to provide Continuums of Care, counties, and large cities with one-time grant funds to support regional coordination and to expand or develop local capacity to address immediate homelessness challenges throughout California.

**Program Overview**

- The San Bernardino County Continuum of Care (SBC CoC), through the County of San Bernardino Office of Homeless Services (OHS) designated as the Administrative Entity, will release a Request for Application (RFA) to allocate \$2,762,174.85 of funding under the HHAP Program.
- Spending under the HHAP Program must be informed by a best-practice framework focused on moving homeless individuals and families, or individuals and families at-risk of homelessness, into permanent housing and supporting the efforts of those individuals and families to maintain their permanent housing.
- HHAP services will be provided throughout San Bernardino County:
  6. **Central Valley Region:** Encompasses the cities of Colton, Fontana, Grand Terrace, Highland, Loma Linda, Redlands, Rialto, San Bernardino, Yucaipa, and the surrounding unincorporated communities.
  7. **Desert Region:** Encompasses the cities of Adelanto, Apple Valley, Barstow, Hesperia, Victorville, and the surrounding unincorporated communities.
  8. **East Valley Region:** Encompasses the cities of Needles, Twenty-nine Palms, Yucca Valley, and the surrounding unincorporated communities.
  9. **Mountain Region:** Encompasses the cities of Big Bear and the unincorporated communities which include Blue Jay, Cedar Glen, Cedarpines Park, Crestline, Forest Falls, Green Valley Lake, Lake Arrowhead, Rimforest, Running Springs, Skyforest, Sugarloaf, and Twin Peaks,.
  10. **West Valley Region:** Encompasses the cities of Chino, Chino Hills, Montclair, Ontario, Rancho Cucamonga, Upland, and the surrounding unincorporated communities.
- Maximum allocations per Region:
  6. **Central Valley Region** - \$1,118,188.79;
  7. **Desert Region** - \$495,328.59;
  8. **East Valley Region** - \$294,997.03;
  9. **Mountain Region** - \$236,859.49; and
  10. **West Valley Region** - \$371,116.18.
- Maximum allocation for **Homeless Youth** (services county-wide): \$245,684.77.

**Instructions**

- Carefully read the entire RFA and attached documents.
- Answer all questions as specifically and completely as possible.
- Type your answers, do not print.
- If proposing services for more than one region, submit a separate Application for each region.
- Can only propose service categories listed under each region; can check more than one service category per region.
- A detailed budget is required for each Application.

| <b>A. Applicant Information</b> |   |
|---------------------------------|---|
| 1.                              | Name of Applicant: New Hope Village, Inc.                           |
| 2.                              | Applicant's Legal Name: same as above                               |
| 3.                              | Address: 100 W. Fredricks St.<br>City: Barstow State: CA Zip: 92311 |
| 4.                              | Mailing Address (if different than above):<br>City: State: Zip:     |
| 5.                              | Contact Person: Rose Beardshear                                     |
| 6.                              | Title: Program Director   |
| 7.                              | Contact Phone: 760-447-6295   |
| 8.                              | Contact Email: rosebeardshear@gmail.com                             |

| <b>B. Applicant Statement of Experience and Qualifications</b> |  |
|--|--|
| 1.   | Business name of the Applicant and type of legal entity such as corporation, partnership, etc. If Applicant is a business entity that must be registered with the California Secretary of State, Applicant shall provide the County the entity number assigned to it by the Secretary of State:<br>New Hope Village, Inc.<br>501 (c) (3) |
| 2.   | Number of years the Applicant has been in business under the present business name, as well as related prior business names.<br>18 years   |
| 3.   | Do you have any commitments or potential commitments that may impact your ability to perform the Contract if awarded? If yes, explain.<br><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |

| <b>C. Regions/Eligible Use Category (must submit a separate Application for each region)</b> |   |
|--|---|
| 1.   | <b>Central Valley Region</b><br>Indicate the proposed project category/categories (select as many as applicable for this project). Complete the "Project Description" section, explaining each category selected below in detail.<br><input type="checkbox"/> Rental Assistance and Rapid Re-Housing<br><input type="checkbox"/> Prevention and Shelter Diversion to Permanent Housing<br><input type="checkbox"/> Delivery of Permanent Housing<br><input type="checkbox"/> New Navigation Centers and Emergency Shelters<br><br><b>Note:</b> The Central Valley Region is strongly encouraging applications that serve the 55+ homeless age category. |
| 2.   | <b>Desert Region</b><br>Indicate the proposed project category/categories (select as many as applicable for this project). Complete the "Project Description" section, explaining each category selected below in detail.<br><br><input type="checkbox"/> New Navigation Center – Wellness & Recuperative Care Center (#1 Priority)<br><input type="checkbox"/> Emergency Shelters – Barstow Area (#2 Priority)<br><input type="checkbox"/> Rental Assistance (#3 Priority)<br><input type="checkbox"/> Delivery of Permanent Housing – Family Housing (#4 Priority)  |

|           |   |
|-----------|---|
|           | <input checked="" type="checkbox"/> Outreach and Coordination (including employment) – Transportation (#5 Priority)   |
| <b>3.</b> | <b>East Valley Region</b>   |
|           | <p>Indicate the proposed project category/categories (select as many as applicable for this project). Complete the "Project Description" section, explaining each category selected below in detail.</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Rental Assistance and Rapid Re-Housing             <ul style="list-style-type: none"> <li><input type="checkbox"/> All populations - \$75,000</li> <li><input type="checkbox"/> Senior set aside - \$32,000</li> </ul> </li> <li><input type="checkbox"/> New Navigation Centers and Emergency Shelters - \$75,000</li> <li><input type="checkbox"/> Prevention and Shelter Diversion to Permanent Housing             <ul style="list-style-type: none"> <li><input type="checkbox"/> Transitional Housing Units - \$75,000</li> </ul> </li> <li><input type="checkbox"/> Outreach and Coordination (including employment) - \$8,000</li> <li><input type="checkbox"/> Operating Subsidies and Reserves - \$29,997</li> </ul> |
| <b>4.</b> | <b>Mountain Region</b>  |
|           | <p>Indicate the proposed project category/categories (select as many as applicable for this project). Complete the "Project Description" section, explaining each category selected below in detail.</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Rental Assistance and Rapid Re-Housing (High Priority)</li> <li><input type="checkbox"/> Prevention and Shelter Diversion to Permanent Housing (High Priority)</li> <li><input type="checkbox"/> Operating Subsidies and Reserves</li> <li><input type="checkbox"/> Landlord Incentives</li> <li><input type="checkbox"/> Outreach and Coordination (including employment)</li> <li><input type="checkbox"/> Systems Support to Create Regional Partnerships</li> <li><input type="checkbox"/> Delivery of Permanent Housing</li> <li><input type="checkbox"/> New Navigation Centers and Emergency Shelters</li> <li><input type="checkbox"/> Innovative Solutions</li> </ul>   |
| <b>5.</b> | <b>West Valley Region</b>   |
|           | <p>Indicate the proposed project category/categories (select as many as applicable for this project). Complete the "Project Description" section, explaining each category selected below in detail.</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Rental Assistance and Rapid Re-Housing</li> <li><input type="checkbox"/> Landlord Incentives</li> <li><input type="checkbox"/> Systems Support to Create Regional Partnerships (up to 10% to facilitate regional planning/coordination)</li> <li><input type="checkbox"/> Prevention and Shelter Diversion to Permanent Housing</li> <li><input type="checkbox"/> New Navigation Centers and Emergency Shelters</li> <li><input type="checkbox"/> Innovative Housing Solutions</li> </ul>  |
| <b>6.</b> | <b>Homeless Youth (County-wide)</b>   |
|           | <ul style="list-style-type: none"> <li><input type="checkbox"/> Services specific to the needs of homeless youth.</li> </ul> <p>Complete the "Project Description" section, explaining in detail how the services for the proposed project meets the needs of homeless youth or youth at risk of homelessness.</p>  |

**D. Project Description**

**Project Name: New Hope Outreach & Engagement Project**

In this section provide a concise description of the proposed project, its purpose, and its beneficiaries. Provide details for each category(ies) selected above. Consider items addressed under Section V. Scope of Work in your project description.

The High Desert Region is an area of immense size, and yet geographically it is remotely located 2,500 feet above the rest of San Bernardino County, with small isolated population clusters—one is Barstow, CA. The City of Barstow's 2014 Housing Element sites 4,005 of the 7,930 households in Barstow are at low to extremely low-income levels. Currently, the City has 56.6% of our households qualifying for some type of social service and aid from the county that includes SSI, TANF, Food Stamps, MIA, and commodities. Recent caller data for the City of Barstow from SB County 2-1-1 services demonstrates that requests for food assistance and housing and shelter are an extreme need in our city. Throughout the Barstow Unified School District, 82% of the high school students are eligible for free or reduced lunch, 68% of the middle schools, and 84% of the elementary schools. According to the CalEnviroScreen 3.0 results, four of the five census tracts within the Barstow city limits are designated as Disadvantaged Communities.

This coupled with the financial impacts of the COVID-19 pandemic, all leads to a whole new population of homeless families and individuals. Prior to the pandemic, a nearly 20% countywide increase in the homeless population was shown by the San Bernardino County's annual Point-In-Time Count. Barstow had 108 homeless, which includes 78 unsheltered, 27 in transitional housing and three sheltered. This is up from a total count of 62 in the 2019 Point-In-Time Count reflecting a 43% increase. New Hope Village, Inc. is serving a growing population of first-time homeless individuals and families with children. While the other High Desert cities are within a 5 to 20-mile proximity of each other and are working together on a Navigation Center, Barstow is 30 miles away. On March 10, 2020, operating in a leadership and advisory role, the Desert Regional Steering Committee identified a Barstow Shelter as a top priority for the region. With no land or building identified for this facility, New Hope Village's application for this funding will focus on the city's gap in services for homeless outreach. Other than the SB County InnRoads program coming once a week for 2-3 hours, there is no consistent coordinated outreach efforts taking place.

With the Homeless Housing Assistance and Prevention (HHAP) Program funding, New Hope Village (NHV), Inc. will engage and provide services to people living in places not meant for human habitation, including cars, parks, abandoned buildings, bus or train stations, encampments, or campgrounds. NHV will thoughtfully and respectfully engage unsheltered individuals and assess them via the local CES; and connect participants with emergency shelter (closest is Victorville, CA) housing, and/or other critical services. Currently NHV is the contractor for Barstow Community College's Homeless and Housing Insecurity Program (HHIP) and the City of Barstow's Homeless Emergency Aid Program (HEAP). Neither contract has funding for outreach. Homeless Services provided will aim to meet the basic needs of the program participants, gain their trust, and help them access a broad range of stabilization services. HHAP funding will also provide for a case manager to collaborate with individuals to identify service and support needs. They will cultivate and maintain positive and productive relationships that assist individuals to attend and participate in services and activities that support improvement to their well-being. This will be done by conducting assessments to help individuals identify and explore personal strengths, and community and recovery resources and supports to enable the individuals to be contributing members of their community. Case manager will develop individualized plans that address assessed identified needs. Plans shall provide detailed information on goals, objectives, tasks, and interventions; and identify the individual responsible and time frames for accomplishment.

They will determine eligibility for the current NHV HHIP and HEAP programs without preconditions and barriers to entry, such as sobriety, treatment, or service participation requirements. If eligible for these programs, supportive services will be offered (through HHIP & HEAP) to maximize housing stability and prevent returns to homelessness as opposed to addressing predetermined treatment goals prior to permanent housing entry. The case manager will also facilitate the development of community connections in areas of, job training or placement programs, transportation assistance, and/or increase their income through public benefit programs like SB County's Community Employment Pathways (CEP), Workforce Development Department (WDD), CalWORKs or Supplemental Security Income (SSI). NHV will maintain their successful collaboration with the SB County InnRoads team and local DBH Clubhouse and successful relationships with other community providers of services and supports.

The proposed project supports the 5<sup>th</sup> priority for the Desert Regional coordination-- Outreach and Coordination (including employment) – Transportation. NHV already provides services for the other priorities—permanent housing (HHIP & HEAP) and rental assistance (ESG & Chance Project). We are working on finalizing a strategic plan with the City of Barstow's Homeward Bound Ad Hoc Committee to expand local capacity to address homelessness challenges focused on moving homeless or at-risk of homelessness individuals and families, into permanent housing and supporting the efforts of those individuals and families to maintain their permanent housing. These plans include a Barstow Shelter.

**E. Work Plan and Schedule/Project Readiness**

Provide a summary of the work plan for this project and the project schedule.

1. An outreach team, working two days a week—four-hour days, begins to engage people living on the street (including unaccompanied youth between 12 and 24 years of age). One day will be focused on rural homeless and one day on urban homeless.
2. As individuals living on the street get to know and build trust with the outreach team, they are assisted in getting basic needs met. Outreach team will assist those who are willing to be entered into the 2-1-1 Coordinated Entry System, including the completion of the VI-SPDAT assessment. Those desiring more assistance will then be further connected to a case manager who will link them to various services and programs, including job training or placement programs, transportation assistance, substance abuse and/or mental health treatment, detox, or bridge housing as appropriate. Services will be tailored around the specific needs of the unaccompanied youth.
3. Case manager will determine eligibility for the current HHIP and HEAP programs. If eligible for these programs, supportive services will be offered (through HHIP & HEAP) to maximize housing stability and prevent returns to homelessness as opposed to addressing predetermined treatment goals prior to permanent housing entry. Housing placement will be made without preconditions and barriers to entry, such as sobriety, treatment, or service participation requirements as outlined in the core components of Housing First as defined in Welfare and Institutions Code 8255(b).
4. New Hope Village Executive Director will provide general oversight and direction to case manager to assist with any conflicts/questions which may develop with the clients. Case Manager will collect client-level data and input to HMIS working with Executive Director over time to ensure client data is input for reports.

**F. Long Term Results**

Specify the long-term results and how they will be produced through implementation of the project.

Long-term results include establishing a collaborative workforce comprised of local & regional government, non-profits, faith-based organizations, and businesses that are focused on ending homelessness in Barstow. The resulting efforts of this team will produce a Homeless Resource Center that will provide outreach at least 2 days a week and assistance to a myriad of resources that will reduce and diminish homelessness in Barstow and its surrounding communities.

**G. Project Sustainability**

Explain how will the project be sustained after this one-time funding is exhausted. If project is not sustainable after these one-time funds are exhausted, explain how these one-time funds result in immediate homelessness resolution without the need for long-term funding.

While search for grant funding will be ongoing to sustain this project, NHV will work with volunteers at New Life Fellowship throughout the duration of the project. The intent will be to emphasize that consistency is needed to develop relationships and trust. Prior to the funds exhausting, there will be a volunteer recruitment and training held and a schedule developed so that ongoing outreach and engagement will continue with or without funding. This will be managed by the volunteer coordinator for Dignity Station.

**H. Collaboration**

Provide the names of the service providers and/or municipalities with which there will be collaboration. Include details of the collaboration efforts; such as, what role(s) does each partner have in implementing the proposed project?

Outreach staff will collaborate with the SB County InnRoads team to not duplicate services and be familiar with current relationships with rural homeless. NHV outreach staff will be partnered with New Life Fellowship outreach volunteers so there will always be at least two people conducting outreach two days a week. Currently New Life Fellowship does random outreach, but with no consistency.

NHV has a Memorandum of Understanding (MOU) in place with St. Paul's Episcopal Church to utilize a donated building as a resource center. This building was formally used as a warming/cooling center so is well known by both urban and rural homeless. Barstow Community College is paying for all costs associated with the resource building operations and volunteers from Dignity Station will help staff the resource center along with HHIP, HEAP and NHV case managers.

NHV has MOUs in place with BCC for (HHIP grant) and the City of Barstow (HEAP). Regular collaboration will take place with those individuals who end up desiring and qualifying for either program, including NHV transitional housing program.

Collaboration with SB County programs will include Community Employment Pathways (CEP), Workforce Development Department (WDD), CalWORKs or Supplemental Security Income (SSI). NHV will also maintain their successful collaboration with the SB County InnRoads team and local DBH Clubhouse.

**I. California's Housing First Policy**

Check box to indicate the proposed project will conform with California's Housing First Policy.

**J. Coordinated Entry System (CES)**

HHAP funded projects are to be integrated within the local CES. Describe the project's prioritization criteria.

Outreach team will refer individuals who express a need for services to the 2-1-1 Coordinated Entry System (CES) or assist those who are willing to be entered into the 2-1-1 CES, including the completion of the VI-SPDAT assessment. NHV will use CES to obtain a referral, or reverse-referral, for clients requiring homelessness prevention services and will utilize the County's HMIS database to collect client-level data over time and generate unduplicated aggregate reports based on the data.

**K. Homeless Management Information System (HMIS)**

All project participating with CES will need to apply to participate with the local HMIS.

Currently participate in HMIS?     Agrees to participate in HMIS?

**L. Measurable Outcomes**

What will be the indicators that the proposed project is successful at resolving homelessness? How will these be measured? Please include the projected number of unduplicated homeless clients/persons to be served during the program administration. If you are proposing a housing related project, provide the projected retention rate.

1. NHV will meet reporting requirements in a timely manner.
2. NHV shall provide outreach and engagement homeless services to at least 20 individuals each week.
3. NHV will serve at least 75 unduplicated homeless clients/persons during the program administration period.
4. At least 50% of these individuals will be effectively engaged in Outreach and Engagement services that assist in providing access to necessary clinical, medical, social, education, rehabilitative, vocational and/or other services essential to achieving optimal quality of life and community living.
5. At least 50% of these individuals will improve or maintain their living situation.

**M. Administrative Capacity**

Describe your agency's/organization's administrative capacity that will allow effective implementation of the proposed project.

New Hope Village, Inc. is a community-based organization dedicated to serving the hunger and housing needs of the residents of Barstow, CA, and surrounding communities for over 20 years. We work with faith communities, businesses, individuals, and other community groups toward the mission of empowering people in need by providing food, shelter, and other supportive services. We rely on word-of-mouth publicity and referrals from 2-1-1 and other social service professionals in the community. We also inform eligible participants with outreach programs through social media, community events, soup kitchens and community partners. New Hope Village, Inc. programs include: Transitional Housing Program--a 10-unit apartment complex where our mission is to provide subsidized housing and wraparound supportive services to homeless families and individuals in order to empower them to break the cycle of homelessness, food insecurity, and poverty and transition them into safe, stable housing. Clients are taught responsibility, integrity, budgeting, time management, life skills, and community

service. Rental assistance is also provided as a supportive service to New Hope Village clients who are transitioning into permanent housing. Also available are two houses for our Permanent Supportive Housing Program that combines affordable housing assistance with voluntary support services to address the needs of chronically homeless people in the Barstow community. These services are designed to build independent living and tenancy skills and connect people with community-based health care, treatment, and employment services.

Our food security program allows us to partner with Community Action Partnership of San Bernardino County and High Desert Food Collaborative to provide emergency food to families in need. Distribution takes place at our 10-unit apartment complex and provides over 200 families with a five-day supply of food every 30 days as well as weekly distribution to New Hope residents and partner organizations. Client goals are developed through on-site case management emphasizing an outcome-based strategy that benefits the clients and addresses both the immediate and long term concerns they have for their lives. The outcome-based strategy allows case managers to make improvements in our service delivery to those in need. All client milestones and case notes are entered in to the HMIS system.

The program design of New Hope Village, Inc. is the result of over 20 years of working with families experiencing homelessness, listening to their needs, and discovering what does and does not make a difference in improving their lives. Based on this experience, we developed the following goals for each family that enters the shelter: 1) Move into safe, decent, and affordable housing with the opportunity to rebuild and start their lives over again; 2) Save at least 40% of their income while in the program and 3) Succeed in at least 80% of the individual family goals while in the program. When clients exit the transitional program, they complete an exit interview, which touches on services provided and asks for any suggestions for improvements. Client follow-up demonstrates that approximately 96% of our clients find and maintain safe and stable permanent housing after they graduate the program. We often support families with move-in assistance when they leave the program.

Last year the New Hope Village program had 80% of our residential families reach at least 85% of their personal goals while in the program. 80% left the program with employment, where they had none when they entered the program. New Hope Village provided about 21,900 bed nights at the apartment and housing program, serving some 60 individuals last year.

This year, New Hope Village, Inc. has partnered with Barstow Community College to implement their Homeless and Housing Insecurity Program (HHIP)—a \$1.5 million grant for the next three years. In addition to Rapid Re-housing and bridge housing, Prevention Services are available to provide students and their dependents who are at imminent risk of homelessness with time limited financial assistance and housing stabilization services necessary to maintain their current housing; OR find new housing to avoid becoming homeless and entering the emergency shelter system. Related measurable outcomes include the provision of emergency grants to at least 60% of the students who request prevention assistance. New Hope Village has also resumed contract duties with the City of Barstow to administer the remaining HEAP funds as of August 3, 2020.

Additionally, through the ESG-CV ERAP Program funding and the Chance Project, Hope Village, Inc. will assist families and individuals who have experienced financial hardship because of the global COVID-19 epidemic, by providing financial assistance to retain their current, permanent housing. With our infrastructure, resources and staff, NHV is immediately ready to perform and administer homeless outreach and engagement efforts should we be awarded the HHAP funding.



September 22, 2020

Nikki Salas, Ed. D.  
City of Barstow  
220 E Mountain View St. Suite A  
Barstow, CA 92307

To Whom It May Concern:

This letter is to acknowledge our support of the 2020 Homeless Housing, Assistance and Prevention Program Application for New Hope Village for outreach and engagement services to reduce homelessness in Barstow and its surrounding communities. This funding will support Homeless Services that aim to meet the basic needs of the program participants, gain their trust, and help them access a broad range of stabilization services. We strongly support this grant application and the focus on reducing homelessness by increasing delivery of best practices and evidence-based interventions.

As an integral governmental agency in this community, we have a vested interest in meeting the needs of our homeless population. Through this letter, we acknowledge specific roles and responsibilities we will fulfill in this partnership. In the event this proposal is funded, we would expect our role in the Outreach and Engagement Project to include:

- Forming a genuine partnership to reduce homelessness in our community. One of our representatives would be designated to work on this effort;
- Ensuring the City supports the goals of reducing homelessness in the community

The City of Barstow promises to play a role in supporting the Outreach and Engagement Project's goals to reduce homelessness and hunger in Barstow and the surrounding communities. We look forward to working with you in eliminating homelessness in our community and achieving health and wellness equity in our city.

Sincerely,

Nikki Salas, Ed. D  
City Manager  
City of Barstow

Dignity Station  
PO Box 289  
Barstow, CA 92312



23 September 2020

Subject: New Hope Village's 2020 Homeless Housing, Assistance and Prevention Program Grant Application

To Whom It May Concern:

I am writing to express Dignity Station's support for New Hope Village's 2020 Homeless Housing, Assistance and Prevention Program Grant Application for outreach and engagement services to reduce homelessness in Barstow and its surrounding communities. This funding will support Homeless Services that aim to meet the basic needs of the program participants, gain their trust, and help them access a broad range of stabilization services. We strongly support this grant application and the focus on reducing homelessness by increasing delivery of best practices and evidence-based interventions.

Incorporated in 2015, Dignity Station offers outreach services for homeless individuals and families and those at risk of becoming homeless, works on housing solutions for the homeless, and provides access to programs which promote education, self-reliance, independence, health and healing. Since the fall of 2015, Dignity Station volunteers conducted 173 community art workshops at various locations in Barstow targeting homeless and at-risk populations. Opened in March 2019, Dignity Station operated a volunteer-run daytime cooling and overnight warming center for homeless individuals in Barstow, serving more than 600 clients, with more than 4400 visits, until Covid-19 forced its closure in March of this year, and distributed donated pre-packaged food and water from that facility. Dignity Station also has facilitated target populations obtaining State i.d.s, bus passes, medical and welfare assistance directly and through the 211 Service network. From November 2019 until July 2020, Dignity Station oversaw the housing of homeless individuals, including adults and children, for a total of 5895 nights, while case management activities were being offered to hundreds of these and other individuals through the HEAP grant program. New Hope Village is now overseeing this HEAP grant program and the HHAP grant is an important element to support HEAP's case management and transitional housing goals.

Thank you in advance for your consideration of this project. Dignity Station will continue to support efforts to reduce homelessness and hunger in the Barstow and surrounding communities. We look forward to working with New Hope Village and other community partners in eliminating homelessness in our community and achieving health and wellness equity in our city.

Sincerely,

*Edythe Seehafer*

Edythe Seehafer  
Chairman, Dignity Station

*Investing in people by reducing barriers to independence through innovation, compassion, and dignity.*